



about us



Whiteaker Yacht Sales is owned and operated by Ed & Debbie Whiteaker. Following a successful 20-year career in advertising and marketing, Ed & Debbie moved to Florida in 1999 to cruise and experience life aboard their Island Packet 40.

In 2001, Ed began his career as a yacht broker working for the Florida Island Packet dealer. Ed moved quickly up the ranks and he and Debbie eventually became co-owners of the business. Under Ed and Debbie's guidance, their Island Packet dealership won the prestigious "Dealer of the Year" award in 2005 and 2006 for highest sales volume and outstanding customer service.

In November of 2006, after having sold their Island Packet dealership, Ed & Debbie began doing business as "Whiteaker Yacht Sales", an independent yacht brokerage company. Ed & Debbie, along with their brokers, work as a team to help you find the right boat, or to sell your current boat. Their dedication to honesty, integrity and superior customer service is unparalleled in the yacht brokerage industry. No one will work harder for you than the team at Whiteaker Yacht Sales.



our vision

- We will be competitive with world class brokerage companies.
- We will exemplify the best customer service.
- We will demonstrate integrity in all of our actions.

our mission

- To help you fulfill your yachting dream.
- To find the perfect yacht for you and your individual needs.
- To be the best in the world at marketing your yacht.

contact us today!

Toll-Free: 1-888-717-7327

Local: 941-776-0616

preferred yachts...
**exceptional
service**

what our clients are saying...



“ Ed and Debbie helped us find the Island Packet of our dreams for a terrific price and then made everything about the transaction easy and convenient. Their service did not end when the transaction closed. The Whiteakers bring a lifetime commitment of service and friendship. They are two experts who are well connected and dedicated to the sailing industry. We are raving fans of Ed and Debbie. ”

– John and Julie Rabm, “Island Chariot”



“ After two short months Whiteaker Yacht Sales sold our Island Packet 420. They were creative and active in marketing and excellent communicators. They supported us from beginning to end. They are sincere, determined, and reliable. It’s refreshing to deal with people who are so “service oriented”. As very satisfied customers, we highly recommend Whiteaker Yacht Sales! ”

– Sandy and Ann Coleman



“ We had listed Asberah with another broker for about 7 months but after reading the glowing reviews on Whiteaker Yacht Sales, we decided to switch. They had the listing for about a month before they had her sold. To make a long story short, absolutely impeccable service from and absolutely fantastic people. We would highly recommend them to anyone selling their vessel. You will not be disappointed. ”

– Darrell and Beth Beaty



“ Whiteaker Yacht Sales not only delivered on their promise to find us the boat we were looking for, they outdid themselves and our expectations. Time and time again we are amazed and thrilled they found this wonderful vessel for us. Without their knowledge and guidance none of this would have been possible. In this fast paced world, it is very rare to receive the personal and attentive service that they provided us. They are always welcome on our boat and in our hearts. ”

– Frank and Barbara Gladney

why use whiteaker yacht sales?

- We listen. We take the time necessary to fully understand what you are looking for in your next yacht.
- We are honest. We will never mislead you about a yacht’s history or condition.



- We work hard. We are available from early morning until late evening, 7 days a week.
- We are patient. Whether it takes 3 hours or 3 years, we will happily spend as much time as it takes to find the right yacht for our clients.
- We are dependable. We do what we say, period.



• Professional marketing. With over 20 years of marketing experience, we utilize an aggressive and creative combination of internet and print advertising to sell your yacht.

- Free evaluation. We will provide you with an accurate evaluation of your yacht and the current market. We will never mislead you just to “get a listing”.
- Pre-Sale Survey. We pay half the cost of a Pre-Sale Survey on qualified yachts to help identify problems so they may be addressed now rather than be discovered by a potential buyer later.
- WE CARE. Our philosophy in life is no matter what profession you choose, you can find a way to do good things. We get a great deal of satisfaction from helping people find the boat of their dreams or sell the boat they love.

read more client testimonials on our web site: www.whiteakeryachtsales.com